## **Conditions for critical trust**

•••••

Lisbet Fjæran

08.11.2022





# Trust

- "A psychological state comprising the intention to accept vulnerability based upon positive expectations of the intentions or behavior of another" (Rousseau et al., 1998)
- Trust presupposes a situation of risk (Luhmann, 2000) and involves a choice to make oneself vulnerable to another entity (Earle, Siegrist & Gutscher, 2012)
- The willingness to be vulnerable in a relationship (Mayer & Schorrman, 1995)
- A person's belief that another person or institution will act consistently with their expectations of positive behaviour (OECD, 2017)
- The relation between the self and an external actor. The 'expectation of good will in others' (Glanville & Paxton, 2007)



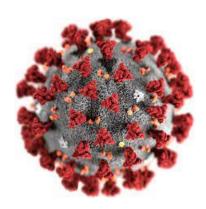
## Someone trusts someone in relation to something

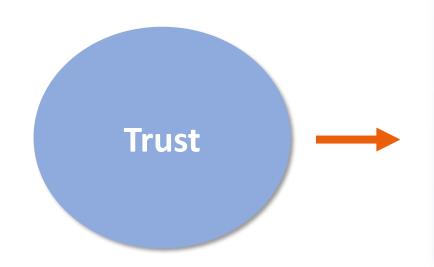


Dette bildet av Ukjent forfatter er lisensiert under CC BY-NC-ND







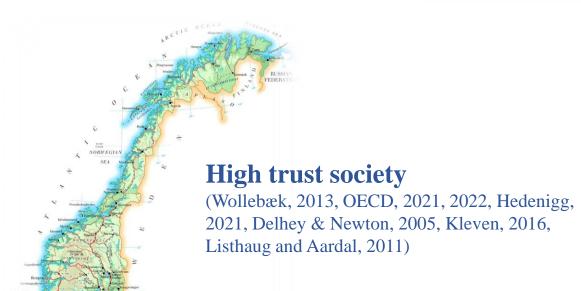


Acceptance of and compliance with authority advice or rules, policies

**Effective functioning of democratic and societal processes** 

**Lower risk perception** 

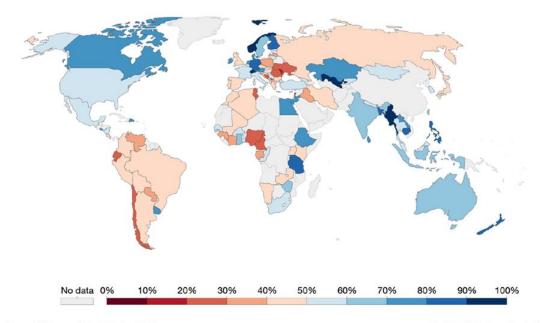
**Increased responsiveness in crisis situations** 



#### Share of people who trust their national government, 2020

The share of respondents who answered "a lot" or "some" to the question: "How much do you trust your national government?"





Trust in governments - important determinant of citizens' compliance with public health policies, especially in times of crisis (e.g.; OECD, 2021; Bargain and Aminjonov, 2020, Balog-Way and McComas, 2020; Slovic, 1999)

«Trust. It is about trust. What now is happening- with the support of the oppostion – is only possible because so many of us trust that the authorities want what is best for us»

«We have trust in each other. A trust that is worth a lot more than any oilfond»

Erna Solberg, Norwegian Prime Minister Oct 2013 - Oct 2021



«It is this trust that will carry us through this crisis. Without the high trust between the citizens and the authorities, we could never have managed to get the population to voluntarily contribute to fight the Corona-virus»

"Maybe our biggest strength in Germany is the rational decision-making at the highest level of government combined with the trust the government enjoys in the population"

Prof. Hans-Georg, head of virology at University Hospital Heidelberg (Bargain and Aminjonov, 2020)



«Public trust has been one of the most important tools throughout the pandemic ... we need to keep working for this trust day by day » Kjerkol, Minister of Health and Care Services, Oct 2021



Trust in public institutions is a cornerstone of the Norwegian administrative and political model. It has also been a crucial element in Norway's response to the COVID-19 pandemic. Preserving and strengthening this "trust capital" will be essential for Norway in addressing future trade-offs and ch...

More

English

(OECD, 2022)

## Kommisjonens hovedbudskap (NOU 2021: 6 kapittel 2.2)

#### 1. Myndighetenes håndtering av pandemien har samlet sett vært god.

I en krevende situasjon for landet har myndighetene omstilt seg raskt og tatt beslutninger som har vært avgjørende for hvordan krisen har utviklet seg. Etter et år med pandemi er Norge blant de landene i Europa som har lavest dødelighet og som er minst rammet økonomisk. Myndighetene kunne ikke ha lykkes hvis ikke befolkningen hadde sluttet opp om smitteverntiltakene. I Norge har folk tillit til hverandre og til myndighetene. Det er én av faktorene som gjorde det norske samfunnet godt rustet til å møte krisen. (NOU, 2021)

## Dominating ideas within research and practice

Trust - ideal 'state of affairs'

The more/higher, the better

- Distrust - negative, to be prevented, reduced



## Dominating ideas within research and practice



Decline in public trust Post-trust society

- must build or rebuild trust

Trust - fragile, unstable



(e.g. Albach, et al., 2015, Rosati and Saba, 2004, Löfstedt, 2005; 2010, Renn, 2022 Gaskell et al., 2003, Hunt and Frewer, 2001, Twenge et al., 2014

OECD, 2022, Slovic, 1993; 1999; 2010, Savadori et al., 2013)

#### Data:

### Norwegian public trust in institutions

- Trust during COVID (week 6, 2020 11, 2022)
   N = 520-1828, The Norwegian Directorate of health
- Trustbarometer (2018-2022)
   N = 1000, Responsanalyse
- OECD Trust Survey (2006-2021),
   N = 1000, Gallup World Poll data

Dominating ideas within research and practice





# 1. Data from weekly national surveys conducted by Mindshare on behalf of the Norwegian Directorate of health

(FHI, 2022)

- Week 6, 2020 - week 12, 2022\*

#### "To what extent do you have trust in the authority's management of the coronavirus?" (Week 6, 2020 – week 11, 2022)

#### • Trust - generally high

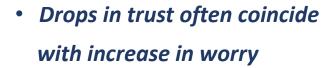
#### • Fluctuates

Week 6-10/11 falls markedly (lowest in week 10 2020 = 50%)

Significantly increases again (highest in week 23 2020 =91 %)

Dropping around the turning of year 2021/22 (63%)

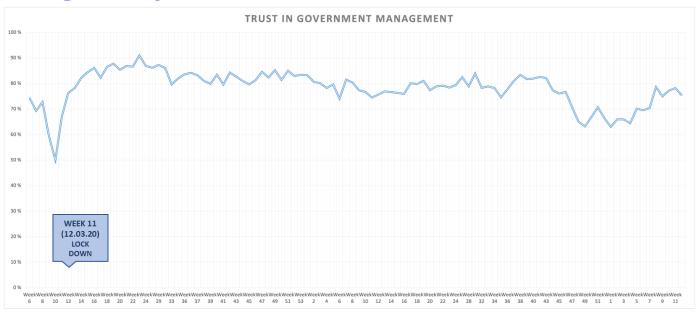
Gradually increases again (week 12 2022 = 75 %)



Example: Week 6-10 2020: Worry: 5-27 %

Trust: 74-50%

Short term







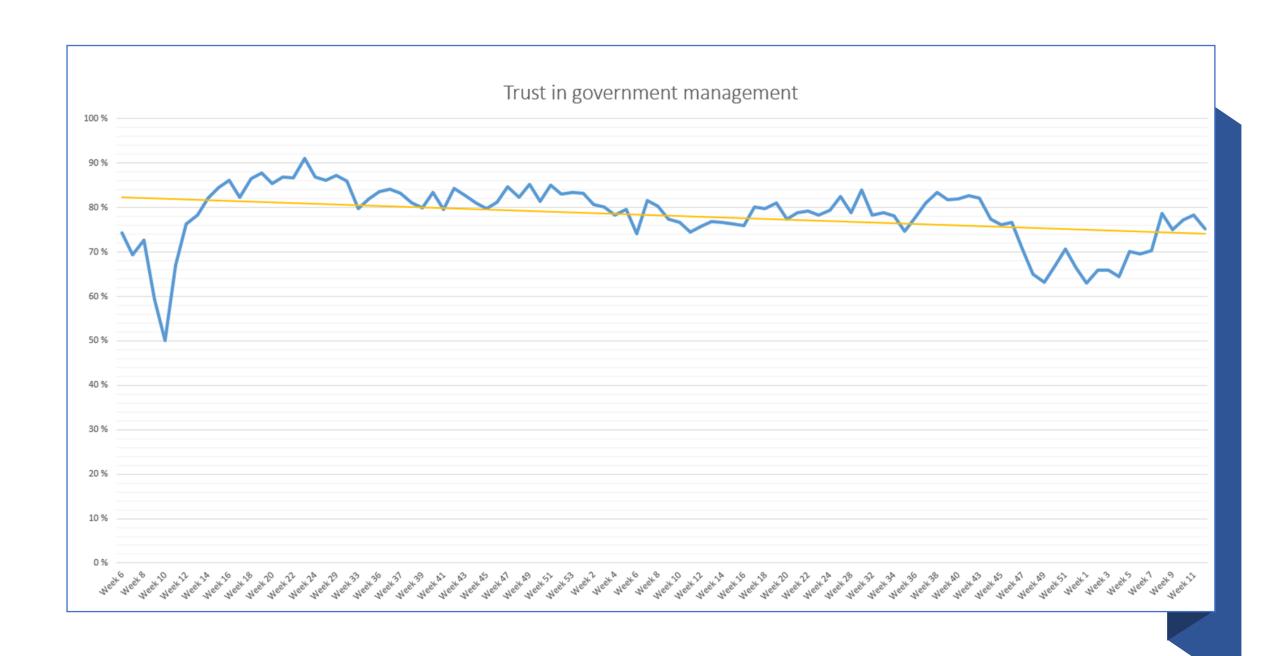
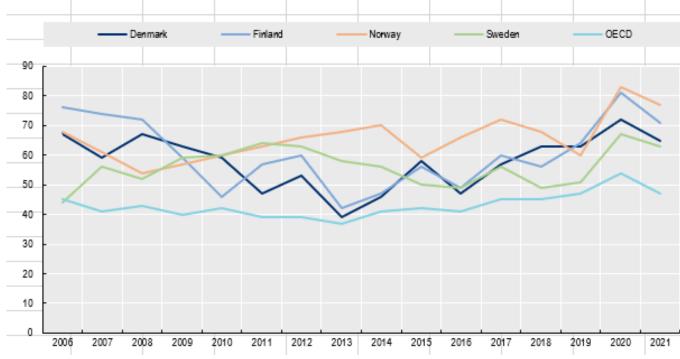


Figure 1.1. Trust in Government in Scandinavia and the OECD in general



Percentage of citizens having trust in their national government 2006-2021 (OECD, 2022)

**2006-2021:** Increase in trust 68 -77%. Strengthening during **COVID-pandemic** (OECD, 2022)

Levels of trust increased the two years (2020, 2021) of the panedmic (Trustbarometer, Olaussen and Kræmmer, 2022)

2020-data collected after lock-down and measures implemented









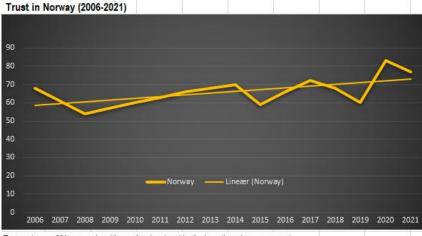
	Prosentandel 6-10	Prosentandel	Prosentandel	Prosentandel 6-10	Prosentandel 6-10
	2018	2019	2020	2021	2022
Stortinget	70 %	67 %	77 %	78 %	70 %
Regjeringen	60 %	50 %	69 %	68 %	61 %
Kommunestyret i egen kommune	58 %	60 %	63 %	66 %	61 %
Norske medier som aviser, radio, tv	58 %	55 %	63 %	60 %	64 %
Sosiale medier som facebook, twitter, instagram	15 %	15 %	14 %	13 %	13 %
De politiske partiene i Norge	46 %	44 %	54 %	52 %	46 %
Norske arbeidstakerorganisas oner som LO, YS, Unio osv	69 %	71 %	75 %	75 %	72 %
Norske arbeidsgiverorganisasjoner som NHO, Virke osv	61 %	65 %	66 %	64 %	66 %
Norske ideelle organisasjoner, som Røde Kors, Kreftforeningen osv	87 %	83 %	84 %	86 %	88 %
Antall spurte	1001	1000	1000	1000	1000

Trustbarometer: Public trust in Norwegian institutions 2018-2022 (Olaussen and Kræmmer, 2022)

## The 'rally-round-the-flag' effect

When societies are hit by a **crisis**, people tend to become more **favourable toward political leaders** and trust in government often increases irrespective of the wisdom of the policies it pursues. However, this increase in peoples' support for and trust in governments is rarely long-term

(Erhardt et al., 2021; Kritzinger et. al, 2021; Johansson, Hopmann & Shehata, 2021, Woods <u>2011</u>; Hetherington & Nelson 2003; Bargain & Aminjonov 2020; OECD ; 2021, 2022)



Percentage of Norwegain citizens having trust in their national government

Trendline based on OCED (2022)



https://encrypted-tbn0.gstatic.com/images?q=tbn: ANd9GcTOvpH6MAF6ZeNRCwCP57ye4hxnTCgkLBPK \_Q&usqp=CAU









	Prosentandel 6-10	Prosentandel	Prosentandel	Prosentandel 6-10	Prosentandel 6-10
	2018	2019	2020	2021	2022
Stortinget	70 %	67 %	77 %	78 %	70 %
Regjeringen	60 %	50 %	69 %	68 %	61 %
Kommunestyret i egen kommune	58 %	60 %	63 %	66 %	61 %
Norske medier som aviser, radio, tv	58 %	55 %	63 %	60 %	64 %
Sosiale medier som facebook, twitter, instagram	15 %	15 %	14 %	13 %	13 %
De politiske partiene i Norge	46 %	44 %	54 %	52 %	46 %
Norske arbeidstakerorganisasjoner som LO, YS, Unio osv	69 %	71 %	75 %	75 %	72 %
Norske arbeidsgiverorganisasjoner som NHO, Virke osv	61 %	65 %	66 %	64 %	66 %
Norske ideelle organisasjoner, som Røde Kors, Kreftforeningen osv	87 %	83 %	84 %	86 %	88 %
Antall spurte	1001	1000	1000	1000	1000

Trustbarometer: Public trust in Norwegian institutions 2018-2022

2022: Norwegian trust levels – now back to 'normal', where we set out before the pandemic

(Olaussen and Kræmmer, 2022)

**High trust** 

## Different data tells different stories

Distrust / declining trust/ Post trust society
 Fragile, unstable

VS.

High, fluctuating, short-term changes, Elastic, relatively strong/ stable, increasing over time

# Data supports the following statements:

Claims of public distrust held by policy makers and academic scholars were based on **insufficient opinion poll data and results** (Van de Walle et al., 2008)

"Evidence of declining trust can be complemented by an almost **equally substantial body of evidence of stable or increasing** levels of trust", (Raaphorst and Van de Walle, 2018)

Findings from longitudinal studies showed trust to be a **more stable phenomenon across time** than previously supposed in much risk literature, (Siegrist; 2021)

We **call the notion** labeling our society as **"posttruth" or "posttrust" into question** and kindle a more **positive outlook** in future research (Bearth and Siegrist, 2022)

# "The government is implementing the correct measures to handle the pandemic?"

In 2022, 65 % Norwegians did not believe that Norway was sufficiently prepared to handle a pandemic like corona. Numbers even lower in March 2021 (Claussen, 2022)

#### Koronakommisjonens rapport om myndighetenes håndtering av koronapandemien

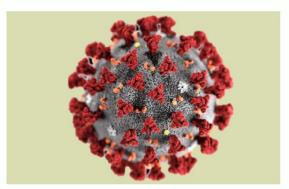


Foto: Mostphotos

Først publisert: 14.04.2021 Sist faglig oppdatert: 14.04.2021

Koronakommisjonen la i dag frem sin evaluering av myndighetenes håndtering av koronapandemien.

## High, but not blind

### FHI-overlege: - En tabbe å stenge ned skolene

 Nedstengingen av skolene under pandemien var en tabbe, fastslår overlege ved Folkehelseinstituttet og smittevernekspert Preben Aavitsland. Men Helsedirektoratet holder fast ved at det var et nødvendig smitteverntiltak 12. mars 2020.







DNB Fra A til Å



### Covid-19 og farlige eksperter

Økonomiprofessor Karen Ulltveit-Moe hevder i VG søndag 29. mars at kampen for å bekjempe coronaviruset har en høy pris for samfunnet. Dette er feil. Det er Covid-19 og forbrukeratferd under en pandemi som setter økonomien tilbake, ikke tiltakene.

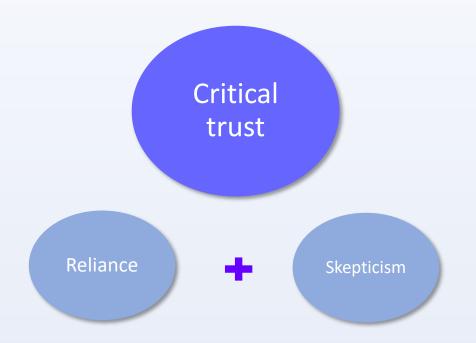
Oppdatert 30. mars 2020

## Pandemien har synliggjort forskningens usikkerhet

Under pandemien har befolkningen fått følge diskusjonene mellom forskere i media. Det har ikke minsket tilliten, ifølge TIK-forskere.



# Dobling av smittetallene: - Usikkerhet om utviklingen gjennom høsten og vinteren



Level of general trust (Reliance)	High	Acceptance /Trust	Critical trust	
	Low	Distrust	Rejection/ cynicism	
		Low	High	
		Level of scepticism		

Typology of trust (Pidgeon & Poortinga, 2003)

**Critical trust** - a pragmatic and practical form of reliance on a person or an institution combined with a degree of skeptical attitude towards the effectiveness, motivations and independence of this agency

Reflecting that the public can rely on institutions and at the same time possess a critical attitude towards them

(Pidgeon & Poortinga, 2003; Pidgeon et al., 2010; Walls et al., 2004)



Accounts of declining public trust or distrust
- expressions of a critically trusting
public?

Reflections of healthy skepticism or precaution, of an informed, knowledgeable, reflexive public?

(Fjaeran and Aven, 2021)



In relation to some risks - high trust may hinder action

Critically trusting citizens - more engaged and involved in debates and public participation initiatives

If involved, informed, made part of processes
- more inclined to accept decisions/ policies



This requires not only focusing on public trust in institutions, but institutions also place increased trust in the public, their knowledge, capabilities of handling uncertainties and making risk-informed decisions

Steps taken in this direction



# Thank you for your attention!

E-mail: Lisbet.fjeran@uis.no

Löfstedt, R.E. (2005) Risk Management in Post Trust Societies. Basingstoke: Palgrave Macmillan

Lofstedt, R. E. (2010). Risk communication guidelines for Europe: A modest proposition. Journal of Risk Research, 13(1), 87-109.

Mayer & Schorrman (1995) An integrative model of organizational trust. Academy of Management Review

NOU, Norges Offentlige Utredninger (2021). Myndighetenes håndtering av koronapandemien: Rapport fra Koronakommisjonen [Authorities' handling of the corona pandemic: Report from the Corona Commission], Volume 6. https://www.regjeringen.no/no/dokumenter/det-norske-lokaldemokratiets-legitimitet/id2741396/

Olaussen and Kræmmer, 2022. Tillitsbarometeret. Landsomfattende undersøkelse. Årsrapport. ResponsAnalyse

OECD (2017) OECD Guidelines on Measuring Trust, OECD Publishing, Paris. http://dx.doi.org/10.1787/9789264278219-en

OECD (2021) "Trust in public institutions", in Government at a Glance 2021, OECD Publishing, Paris.

OECD (2022), Drivers of Trust in Public Institutions in Norway, Building Trust in Public Institutions, OECD Publishing, Paris

Parkins, J.R., Beckley, T., Comeau, L., Stedman, R.C., Rollins, C.L., Kessler, A., 2017. Can distrust enhance public engagement? Insights from a national survey on energy issues in Canada. Soc. Nat. Resour. 30 (8), 934–948.

Pidgeon, N., Poortinga, W., Walls, J., 2010. Scepticism, reliance and risk managing institutions: Towards a conceptual model of 'critical trust'. In: Siegrist, M., Earle, T. C., Pidgeon, N.F. (Eds.), Trust in Cooperative Risk Management. Routledge, pp. 131–156.

Poortinga, W., Pidgeon, N.F., 2003. Exploring the dimensionality of trust in risk regulation. Risk Anal. 23 (5), 961–972.

Raaphorst, N., Van de Walle, S., 2018. Trust in and by the public sector. In: Searle, R., Nienaber, A., Sikin, S. (Eds.), Routledge Companion to Trust. Routledge, London, pp. 469–482.

Renn, O (2022) The Systemic Risk Perspective: Social Perception of Uncertainty and Tipping Points IN P. A. Wilderer et al. (eds.), Strategies for Sustainability of the Earth System, Strategies for Sustainability

Rosati, S., and A. Saba. (2004). The perception of risks associated with food-related hazards and the perceived reliability of sources of information. International Journal of Food Science and Technology, 39, pp. 491-500.

Rousseau, D. M., Sitkin, S. B., Burt, R. S., & Camerer, C. (1998). Not so different after all: A cross-discipline view of trust. Academy of Management Review, 23(3), 393-404

Savadori, L., Savio, S., Nicotra, E., Rumiati, R., Finucane, M. L., & Slovic, P. (2013). Expert and public perception of risk from biotechnology. In The Feeling of Risk (pp. 273-288). Routledge.

Siegrist, M. (2021). Trust and risk perception: A critical review of the literature. Risk analysis, 41(3), 480-490.

Slovic, P. (1993). Perceived risk, trust, and democracy. Risk analysis, 13(6), 675-682.

Slovic, P. (1999). Trust, emotion, sex, politics, and science: Surveying the risk-assessment battlefield. Risk analysis, 19(4), 689-701.

Slovic, P. (2010). The psychology of risk. Saúde e Sociedade, 19, 731-747.

Twenge, J. M., Campbell, W. K., & Carter, N. T. (2014). Declines in trust in others and confidence in institutions among American adults and late adolescents, 1972–2012. Psychological science, 25(10), 1914-1923.

Van de Walle, S., Van Roosbroek, S., Bouckaert, G., 2008. Trust in the public sector: is there any evidence for a long-term decline? Int. Rev. Admin. Sci. 74 (1), 47–64.

Walls, J., Pidgeon, N., Weyman, A., Horlick-Jones, T., 2004. Critical trust: understanding lay perceptions of health and safety risk regulation. Health Risk Soc. 6 (2), 133–150.

Wollebæk, D., Enjolras, B., & Ødegård, G. (2013). Tillit, frykt og kontroll ett år etter 22. juli. Tidsskrift for samfunnsforskning, 54(2), 245-259.

Wong, C.M.L., Jensen, O., 2020. The paradox of trust: perceived risk and public compliance during the COVID-19 pandemic in Singapore. J. Risk Res. 1–10.

Woods, J. 2011. "The 9/11 Effect: Toward a Social Science of the Terrorist Threat." The Social Science Journal 48: 213–233. Taylor & Francis Online